

Jens Perret 25135
Master Thesis
Russian Trade Relations with the CIS member states – Foreign Direct Investment Activities in Kazakhstan and Kyrgyzstan

1 Introduction	2 pages
(Motivation of the topic and presentation of the structure of the thesis)	
2 Economic Development of Russian and the CIS	
2.1 The Community of Independent States	
2.1.1 Definition and historical development	3 pages
(What is the CIS, how did it come to be, how did it develop?)	
2.1.2 Overall Economic Performance	3 pages
(General statistics on economic development in the CIS with respect to DI)	
2.2 Russian Federation	
2.2.1 Overall Economic Performance	3 pages
(General statistics on economic development in Russia with respect to DI)	
2.2.2 Foreign Trade Structure	2 pages
(General statistics on trade partners and main export and import goods)	
2.3 Russian trade with the CIS member states	2 pages
(Detailed statistics on trade between Russia and the CIS member states, discussion thereof)	
3 Theoretical Approaches on Foreign Direct Investments	
3.1 Definition	1 page
(What are direct investments?)	
3.2 Types of Direct Investments	2 pages
(In which forms can DI occur? Which characteristics do they have)	
3.3 Motives for Direct Investments	1 page
(General motives for DI like rent-seeking or resource-seeking)	
3.3.1 Dunnings eclectic approach on DI	4 pages
(Presentation of Dunnings approach, first comments in how far it is applicable to the relation between RU and GUS)	
3.3.2 Direct Investments in the modernen Foreign Trade Theory	4 pages
(How can DI be explained using modern FTT, in how far is this approach suitable to explain the underlying problem)	
3.3.3 Location Advantages as a Motive for Direct Investments	5 pages
(Which location advantages can have an influence on the formation of direct investments, especially in the context of RU and the CIS)	
3.4 Consequences of Direct Investments	
3.4.1 For the Source Country	4 pages
(Which consequences result for the source country, e.g. economies of scale)	
3.4.2 For the Target Country	4 pages
(Which consequences result for the target country, e.g. technology transfer)	
4 Russian Direct Investments in the CIS countries	
4.1 Structure of the Russian Direct Investments in the CIS countries	5 pages
(Statistics on sectors and regions in which RU invests in the CIS and discussion of these)	
4.2 Russian Direct Investments in Kazakhstan	
4.2.1 Structure of the Direct Investments	4 pages

(In which sectors and in which regions do investments take place)	
4.2.2 Motivation for Russian Investors	4 pages
(How can investments be motivated through use of theory)	
4.2.3 Consequences	
4.2.3.1 for Russia	2 pages
(Which consequences result for Russia as investor)	
4.2.3.2 for Kazakhstan	3 pages
(Which consequences result for Kazakhstan as receiver)	
4.2.4 Conclusions for the Russian-Kazakh Relations	1 page
(What influences Russian investments in Kazakhstan)	
4.3 Russian Direct Investments in Kyrgyzstan	
4.3.1 Structure of Direct Investments	3 pages
(In which sectors and in which sectors do investments take place)	
4.3.2 Motivation for Russian Investors	3 pages
(How can the investments be motivated by the theory)	
4.3.3 Consequences	
4.3.3.1 for Russia	1 page
(Which consequences result for Russia as investor country)	
4.3.3.2 for Kyrgyzstan	1 page
(Which consequences result for Kyrgyzstan as target country)	
4.3.4 Conclusions for the Russian-Kyrgyz relations	1 page
(What influences Russian investments in Kyrgyzstan)	
4.4 Case Study „Hydro-electric Power Plant Kambaratinsk 1“	3 pages
(An example how and under which circumstances Russian DI are conducted abroad)	
5 The Political Perspective	
5.1 Kazakh Initiatives focussed on attracting Russian Direct Investments	3 pages
(Which initiatives have already been initiated by Kazakh policy makers to make Kazakhstan as a location attractive to foreign investors)	
5.1 Kyrgyz Initiatives focussed on attracting Russian Direct Investments	3 pages
(Which initiatives have already been initiated by Kyrgyz policy makers to make Kyrgyzstan as a location attractive to foreign investors)	
5.3 Policy Recommendations	3 pages
(Building on the two intermediary conclusions the potential for DI in both Central Asian states is argued and it is shown how Russian policy makers and policy makers from the two states can influence the DI dynamics)	
6 Conclusions	2 pages
(Summary and Outlook on open research questions)	
Bibliography	
Appendix	

General Comments:

- Chapter 1 can be divided into sub-chapters, for example 1.1 Motivation 1.2 Structure of the Thesis
- Chapter 5 can, depending on the focus of the thesis be longer or shorter. Ideally it should contain information on economic policy in the past and the present as well as economic political measures. Furthermore, it is essential to always deduct policy recommendations from the analysis.
- Concerning its structure the first three chapters of the thesis should make up approximately half of the thesis while the last three chapters make up the last half.
- As a rule-of-thumb for seminar as well as Bachelor-theses for every pages of the thesis the bibliography should contain at least one entry. With Diploma or Master-theses the number of sources can be slightly less than the number of pages.
- The extended contents can be viewed as a guideline for finishing the thesis. Meaning, that it can still be modified even if an official application has already been filed. Only the title of the theses cannot be changed after the official application. Changes to the extended contents however should always be discussed with the supervisor beforehand.